

# Demand is reasonable, supply is plentiful, and growers are nervous.

Detail Introduction :

"Demand is reasonable, supply is plentiful, and growers are a bit nervous," says Tjerk Nagel of the Dutch company Konaxx Onions about the onion market. "It's not that the demand is very high, but we can cover it by sending some volumes to other European countries, Africa, and even Ukraine. There are many destinations that makes the demand reasonable."

"However, supply is plentiful, and there will certainly be plenty of onions this season," continues Tjerk. "As a result, prices at origin are going down."

"As an integral part of the sector, we want to get the most out of the onion harvest, but I am afraid that not all parties are equally committed to this idea. We want to give producers a good price as traders, but the continuity of supply is also a big factor. So we have to stay competitive. Sometimes I think this erratic way of working hurts us."

"Fortunately, Poland has bought quite a few volumes of second-grade onions this season. Otherwise the campaign would have been lousy," says the onion processor, who, on the other hand, does not think it was a disastrous year. "If we divide the period after the Second World War into five years, the onion market is characterized by a fantastic year, two years in which one has to be very attentive to take advantage of opportunities, a very bad and a surprise year. This year we had to be vigilant"."